

I. B. E. W.

E.M.3

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President



AT&T TECHNOLOGIES COUNCIL

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Oklahoma City, Oklahoma 73127

JIM WALLS

Secretary-Treasurer

**IBEW/EM-3 COUNCIL MEMBER 1995 NATIONAL ISSUES
BARGAINING SURVEY**

AT&T's global business is expanding. Will our future be as secure? That's the fundamental question for 1995 bargaining.

What you are willing to do will help determine the outcome.

On average every employee produces \$12,873 profit for AT&T. AT&T distributes these profits to shareholders in dividends; buys other businesses like NCR and Macaw Cellular; expands internationally; and invests in US operations.

We work hard to make AT&T profitable. Yet AT&T sees our jobs and benefits as costs which reduce their profits. That's the constant pressure to downsize. That's why Transtech was set up non-union; why NCR is not union; and why AT&T subcontracts so much.

Together we must work to secure our future by increasing the number of union jobs. Demands which make it easier to organize lead to greater job security for us all.

This survey asks what we want and what we are willing to do to get it. Every contract since 1983 has required us to battle for improvements. Fill it out. Talk about it. What each of us is willing to do individually will determine what we achieve together.

I. IT IS IMPORTANT THAT WE HAVE YOUR FEEDBACK IN ORDER TO COMPLETE OUR BARGAINING DEMANDS FOR THE 1995 NEGOTIATIONS. (PLEASE CHECK THE ITEMS YOU FEEL ARE MOST IMPORTANT TO YOU).

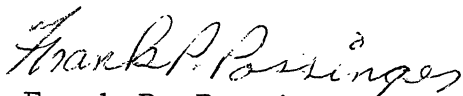
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|--|--|--|
| A. Union Jobs for Today and Tomorrow | B. Wage and Benefits | D. Working Conditions |
| 1. <input type="checkbox"/> Stop Surplus | 11. <input type="checkbox"/> Wage Increase | 21. <input type="checkbox"/> More Control of New Technology |
| 2. <input type="checkbox"/> No Downsizing | 12. <input type="checkbox"/> Profit Sharing | 22. <input type="checkbox"/> More Workplace of the Future |
| 3. <input type="checkbox"/> Unionize all AT&T | 13. <input type="checkbox"/> Health, Dental, Vision, Improvements | 23. <input type="checkbox"/> Stop Carpal Tunnel |
| 4. <input type="checkbox"/> Eliminate Subcontracting | 14. <input type="checkbox"/> Wage Equalization Throughout AT&T | 24. <input type="checkbox"/> Consistent Union Values at all Business Units |
| 5. <input type="checkbox"/> Enhance ATS | 15. <input type="checkbox"/> Other _____ | 25. <input type="checkbox"/> No Monitoring |
| 6. <input type="checkbox"/> Include New Work in Bargaining Unit | C. Improve Retirement Security | 26. <input type="checkbox"/> Stop Sexual Harassment |
| 7. <input type="checkbox"/> Improve Paid Training and/or ETOP Funding | 16. <input type="checkbox"/> Pension Enhancement | 27. <input type="checkbox"/> Other _____ |
| 8. <input type="checkbox"/> Organizing Rights for Future Employees | 17. <input type="checkbox"/> Pension Increase | E. Family Benefits |
| 9. <input type="checkbox"/> Eliminate Abuse of Temporary Employees at all Business Units | 18. <input type="checkbox"/> Fully Paid Retiree Health Care | 28. <input type="checkbox"/> Expand Family Leave |
| 10. <input type="checkbox"/> Other _____ | 19. <input type="checkbox"/> Provide Full Benefits to all Business Units | 29. <input type="checkbox"/> Expand Family Care |
| | 20. <input type="checkbox"/> Other _____ | 30. <input type="checkbox"/> More Time Off |
| | | 31. <input type="checkbox"/> Other _____ |

If there is anything that you feel we have not covered, please list them
in the space provided _____

When you complete this survey, please return it to the union representative
in your area. Thank you for taking the time to complete this survey.

opeiu #381
afl-cio

Fraternally,



Frank P. Possinger
President-Business Manager
Local Union 1974, I.B.E.W.