Financial and Operations Questions Answered by Carter

To: All Employees

The following are some of the financial and operations questions and answers from the all-employee meetings conducted in July. The complete set of questions will be answered in this and the next two editions of the Weoma Club News. The questions were directed at the root issues and concerns facing our business. I want to share this information with all of you to improve the understanding of the business.

In the next two issues of the Weoma Club News, there will be responses to questions that refer to the Hollings Bill, the NCR Merger, International, the future of the Omaha Works and more.

Thank you for your personal involvement.

Jay Carter

Financial

Q. What does OROA mean? What % does Omaha have?

A. OROA means Operating Return On Assets. It can be thought of as the interest payment investors would expect on their investment. The Omaha Works is currently earning a 6% OROA and our target is 15% to 20%.

Q. How is Omaha doing on sales and OROA compared to Phoenix and Atlanta?

A. Omaha's OROA is higher than Phoenix and Atlanta's. Phoenix and Atlanta are facing the same economic and competitive pressures that we are at Omaha. Sales of products manufactured at those factories are (to various degrees) off 1991 budgeted sales. As with the Omaha businesses, this softness in sales, combined with higher costs and expenses, has depressed the return on assets (OROA) below 1991 commitments to the corporation and what our shareholders expect.

Q. Is the 6% return before we reduce expense people?

A. Yes. The 6% return is as of the first six months of 1991.

Q. Has the Phoenix plant ever shown a profit since divestiture?

A. Yes, most recently in 1990.

Q. When are we going to start getting more work out on the shop floor?

A. It probably will be slow for another six months to a year due to the recession.

Q. Is reducing the overtime down to 5% acceptable?

A. The lack of sales this year makes it necessary to hold overtime levels to 5% or less. This is acceptable for overtime but other cost reductions are still required.

Q. What about the layoff of expense people?

A. When will it happen?

The force reduction of 40 expense employees will be completed by October 23, 1991.

B. Are trades included?

Trades are not included.

(continued on page 4)
**Weoma Club Sports**

**Bowling**

**WEOMA FRIDAY AFTERNOON MIXED**

**STANDINGS**

<table>
<thead>
<tr>
<th>Team</th>
<th>Won</th>
<th>Lost</th>
</tr>
</thead>
<tbody>
<tr>
<td>IMMORAL &amp; IMMATURE</td>
<td>16</td>
<td>0</td>
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<tr>
<td>ACES</td>
<td>14</td>
<td>2</td>
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<tr>
<td>MYSTERY TEAM</td>
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<td>2</td>
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<td>4</td>
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<td>BAGS &amp; BALLS</td>
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<td>4</td>
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<td>8</td>
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<tr>
<td>WHERE'S THE POCKET</td>
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<td>8</td>
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<tr>
<td>THE TERMINATORS</td>
<td>6</td>
<td>10</td>
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<tr>
<td>W-BB's</td>
<td>6</td>
<td>10</td>
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<td>THE BULLDOZERS</td>
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<td>10</td>
</tr>
<tr>
<td>WE TRY</td>
<td>6</td>
<td>10</td>
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<tr>
<td>JAG</td>
<td>4</td>
<td>12</td>
</tr>
<tr>
<td>HOT DOGS &amp; BUNS</td>
<td>2</td>
<td>14</td>
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<tr>
<td>#13</td>
<td>2</td>
<td>14</td>
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**WOMEN OVER 450-**

Karen Dappen (499), Kathie Scott (480), Eileen Bullard (483), Sue O'Dell (462), Deb Bazis (490)

**WOMEN OVER 175-**

Karen Dappen (190), Kathie Scott (208), Eileen Bullard (187), Deb Bazis (195), Sue O'Dell (176), Rose Desautels (182)

**MEN OVER 500-**

Tim O'Connor (571), Match Scott (519), Ed Dergan (507), Earl Miles (518)

**MEN OVER 200-**

Tim O'Connor (225)

**WEOMA NITE OWLS STANDINGS**

<table>
<thead>
<tr>
<th>Team</th>
<th>Won</th>
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<td>STREET KIDS</td>
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<td>14</td>
<td>2</td>
</tr>
<tr>
<td>KING PIN</td>
<td>14</td>
<td>2</td>
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<tr>
<td>HAVEN FUN</td>
<td>12</td>
<td>4</td>
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<td>J-B's</td>
<td>8</td>
<td>8</td>
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<tr>
<td>#7</td>
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<td>8</td>
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<tr>
<td>ONE MORE TIME</td>
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<td>8</td>
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<tr>
<td>FAUXPAS'S</td>
<td>8</td>
<td>8</td>
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<tr>
<td>OH NO</td>
<td>8</td>
<td>8</td>
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<tr>
<td>KC &amp; 1</td>
<td>6</td>
<td>10</td>
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<td>NO NAME</td>
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<tr>
<td>BUMPER BOWLERS</td>
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</table>

**MEN'S 200 GAMES-**

Tom Grzebielski (210), Perry Vogel (220), Nick McGuire (201), Darrell Lebeau (225)

**MEN'S 500-**

Kate Jackson (520), Lauren Throener (550), Bill Deegan (535), Bob Cathy (523), Darrell Lebeau (605), Perry Vogel (573), Tom Grzebielski (587)

**WOMEN'S 170-**

Kim Vachal (178), Sandy Barnes (172), Dee Stinson (171), Jessie Knutson (177), Barb Frizzell (177)

**WOMEN'S 450-**

Jessie Knutson (490), Sandy Barnes (457)

**SPLITS-**

Jessie Knutson (3-10, 3-10), Jean Belmudez (4-7-9), Bessie Janousek (5-7), Don Donovan (6-7-10), Stan Puchalski (5-7), Laoren Thorener (4-10)

**WORKS SERVICE LEAGUE-**

**AT&T DIVISION STANDINGS**

<table>
<thead>
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<th>Team</th>
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<td>52.0</td>
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<td>ROCKETS</td>
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<td>THE NW COTTNER STREET</td>
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<td>64.0</td>
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</table>

**600 SERIES-**

Archer Witherell (620), Dave Borstad (604)

**200 GAMES-**

Archer Witherell (226), Dave Borstad

**Golf**

**APPLEWOOD**

**FRIDAY NIGHT APPLEWOOD GOLF LEAGUE**

**STANDINGS**

<table>
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<th>PTS.</th>
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<tr>
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<td>LUCKY ONES</td>
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</table>

**LOW GROSS (1 & 2)-**

Cassady (39), Palacios (40)

**LOW GROSS (3 & 4)-**

Nemanek (46), Wehrbein (46), Bevers (46)

**Westwood Heights**

**MONDAY NIGHT MIXED LEAGUE**

**STANDINGS**

<table>
<thead>
<tr>
<th>Team</th>
<th>PTS.</th>
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<tbody>
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<tr>
<td>WESTWOOD HO'S</td>
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<td>SIX SHOOTERS</td>
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<tr>
<td>TENTH TEE</td>
<td>89</td>
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<tr>
<td>CHOKERS</td>
<td>86.5</td>
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<td>PARMUSTERS</td>
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<tr>
<td>T-TOPPERS</td>
<td>65</td>
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<tr>
<td>SWINGERS</td>
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</tr>
</tbody>
</table>

**LOW GROSS-**

Pat Oliver (38), Bill Chilcoat (31)

**LOW NET-**

Sylvia Jarrett (24), Gordy Hermanson (24)

**WEOMA CLUB SPORTS**
Elmwood Champions

For the fourth consecutive year the Six Irons team is the Weoma Club Elmwood Golf League champion. Team members shown above are: (front row, kneeling) George House (left) and Frank Berrent; (middle row, l. to r., holding the coveted Elmwood Cup) John Bricko and Bill Chafin; (back row l. to r.) Chuck Waltz and Bob Drach. The seventh golfer on the team, Tony David, was not present when picture was taken.

Show in West Point Next Stop for Wheels Club

The auto show in West Point, Nebraska on Sunday, October 6 will be attended by members of the AT&T Weoma Wheels Club. They will display their vehicles once again as they have all summer at various locations in the surrounding area.

An overnight stay is being planned, according to club president, Jon Bullock. He asks those who are interested in the overnight stay to contact him, x3117 or Tracy Voegeli, x3652 and plan to meet in front of Building 20 at 2:00 p.m., October 5. Those planning on Sunday departure should meet at the same 20 Building location at 8:00 a.m.

The next club meeting is scheduled for Wednesday, October 2, 7:00 p.m. at American Classics, 132nd & L Sts. All questions can be directed to Jon Bullock, x3117.

Volunteers Praised for Work During Corporate Cup Run

by Judy Stroy

The Corporate Cup Run for 1991 is now history and, hopefully, all the participants and volunteers had a good time. If you signed up for the run but did not participate please return your T-shirt to the Weoma Club office or to Judy Stroy, Dept. 532.

A sincere "thank you" to all the volunteers who helped either at the AT&T booth or for the Lung Association. Your efforts are greatly appreciated!

In addition, a special thanks to Irene Palma who handled all the refreshments this year; John Maun for assisting with sign-up and packet distribution; Bob Neiderheiser, Jr. and Heather Fricke Adams for assembling and distributing the packets.

Picnic '91

Rachel Hartley (l.) and Bonnie Stuto prepare to distribute gifts to the winning participants of the various events that took place at the company picnic.

Jay Ridenour (right photo) supplied the music in the Royal Grove. A total of 4,626 people attended the annual picnic at Peony Park.
Questions & Answers
(continued from page 1)

C. How many retirees?
Twenty of the 40 will be leaving for personal reasons.
(Retirements, career changes, leaves of absence)

D. Will there be any special retirement offers?
No.

E. Will people have a good opportunity to stay with AT&T by finding jobs through the Employee Career Opportunities System (ECOS) and the AT&T Transfer System (ATS)? People will have the opportunity to find jobs in ECOS and ATS.

9. Will a Special Pension Offer (SPO) be offered?
A. No.

9. There is a rumor that three plants are going to consolidate—is Omaha one of them?
A. No.

9. Will capital dollars be hard to get?
A. Yes, they will be somewhat harder to get as we closely monitor our cash flow.

9. Is there a company where any one can get 15% to 20% return on their money?
A. Yes, numerous companies grow at 15% to 20% per year and return that percentage to their shareholders. Examples include Hewlett-Packard, DEC, Motorola, Alcatel, Superior, Sony, Fujitsu, General Electric and Sumitomo.

9. How will the new Nebraska tax law impact the Omaha Works?
A. Final resolution on this issue has not been determined. Current law (LB829) exempts personal property. Although this statute would lower our property taxes through the removal of our equipment from the tax roll, our business costs would not decrease dramatically because the statute also adds a surcharge on depreciation. We would be liable for this surcharge when we pay income tax.

Operations at Omaha

9. Will the resident groups (e.g., Accounting, Purchasing) be part of the Manufacturing Excellence Plan?
A. Yes. In fact, the first issue of the plan (July 24, 1991) includes specific sections dealing with supply chain management and with activity based costing.

9. What are we doing to improve the networking of engineering drawings between Omaha and Bell Labs?
A. A network upgrade will be part of a new CAD/CAM system currently being purchased. The hardware will be in place by the end of 1991. The processes used to transfer information between locations (Product Data Management) is currently being re-engineered. The initial plan for this will be completed October 31, 1991. We anticipate that the new processes that emerge will be more efficient and will allow greater sharing of information between Whippany and Omaha.

9. What concerns have been expressed over the efficiency of the new CAD system? Was the old system properly evaluated?
A. The new CAD/CAM platform, Unigraphics on Sun workstations, is a leap forward in technology versus the old platform. For the drafting organization, the hardware performance will increase from 1 MIPS (Micro instructions per second) divided among five users to 40 MIPS for each user. The tool design organization will see a similar improvement in computer performance. This increase in power will allow us to run more sophisticated software (solids) which will greatly enhance the performance of the Draftsmen/Designers. This would not be possible with the old system.

9. Engineering support on the off shifts is terrible. What can we do to get better service?
A. Currently, each operating department should have the reach numbers of the process engineers along with backup personnel. In effect, the engineers are on 24-hour call to address shop engineering related issues. In addition, each engineer now has the Audix system on their work extension so that a message may be left on less urgent items. Engineering should return these messages the next day. We will re-emphasize these procedures and look into process changes that will improve service.

9. The jacketing lines were developed by eight or nine different engineers and they are all different—why is that?
A. Very few of our jacketing lines were purchased at the same time. With age alone as a factor, it's impossible to expect the lines to be the same. Some of our jacketing lines were designed and installed at another AT&T factory before being moved to Omaha. The products that are run on the lines will also dictate
Questions & Answers

design variations. Some lines run large pair cable, some run small pair, some run foil, etc. As far as the number of engineers who have worked on the installation, design and modification of the lines, it must be recognized that, first, engineers change jobs throughout their careers. Second, one engineer would not have enough time in his or her schedule to be responsible for all the jacketing lines in the shop. We will attempt to standardize the instrument panels on jacketing lines when we have a new installation or when we make a major modification to a line. That's the closest we can come to making the lines similar in operation because economic considerations keep us from standardizing all features on all lines.

9. Why was the preventative maintenance (PM) program stopped?

A. The preventative maintenance program has not been formally discontinued. At this time resources are not available for the program. Prior to mid-May, we were using overtime money on break-and-fix jobs to make up for the absence of people who had been pulled out to focus on PM work. Because of the production cuts we chose to make beginning in mid-May we have not had enough money available to afford that overtime. Therefore, people involved in PM work have been put on break-and-fix jobs to keep needed equipment running with a minimum amount of overtime. The status of the PM program will remain as it is until additional resources (people and/or money) can be identified.

9. Can we put exhaust fans in the roof of high bay like the ones that used to be in building 50?

A. It is possible to place exhaust fans in high bay of building 30 much like those currently installed in building 50. However, they could not be used for ventilation during the months that the air conditioning is operational in building 30. Such exhaust fans would make it impossible to effectively cool building 30. This type of exhaust system could be used to improve ventilation only during Spring, Fall, and Winter. It is estimated that air conditioning of high bay would cost in excess of 5 million dollars.

9. What is the situation with the air quality in building 50 around the central tinner and insulate lines? Observations have been made of blue haze and strong "chemical" odor, especially late in the afternoon.

A. Air samples have been taken during times of visible haze. Results of the air samples for oils have all been well under the threshold limit value of 5.0 mg/cubic meter of oil in the air. The maximum value over the #1 Draw Area was 2.2 mg/cubic meter. Results of air testing indicates that, though visible at times, the mist from wire drawing operations is not a health hazard. Strong chemical odor in the area of the central tinner appears to be the result of having a plating bath solution containing methyl sulfonic acid at a temperature higher than normal and also from leaving the vessel cover open. Vessel covers should be kept closed at all times. An exhaust pickup was also installed at this position in 1990.

9. We have an order from Merrimack Valley that is worth three million dollars. We needed 15 braiders changed to do the order but we only received permission to change five. Why is that?

A. The decision to purchase additional equipment is based on many factors. The primary ones include long-term demand for the output of the equipment and the expected financial payout. In this case, five additional braiders struck the right balance between short and long term demand and financial payout.

9. Why are we sending product to Mexico to be assembled?

A. The issue isn't Mexico as much as our decision to place 0 to 5% of work with outside contractors. These contractors could be in Omaha, Mexico, or anywhere. The use of the outside contracts is for work that is below the skill level of our people. It can also act as a buffer so we can cut back on them if economic conditions require it.

9. Why were the 125 protectors farmed out to build somewhere else?

A. The 125 protectors were originally farmed out to an outside workshop because our manufacturing process was too inefficient and expensive. We were not competitive. Since we felt the 125 protector was a strategic product with future potential growth, the process was re-engineered to make the Omaha Works competitive. The process is presently being used, and our intentions are to make all of the 125 protectors in-house by the end of 1991.

9. Why don't we reuse conduit instead of replacing it?

A. This is an excellent suggestion.

(continued on page 6)
Questions & Answers

9. Why don't we recycle things to save money?
A. We are always looking for ways to save money by recycling. Chuck Reck's group is looking at a number of recycling ideas.

9. I am a transferee from Kansas City working on a JIT (Just-In-Time) line. Why haven't I been to one meeting yet? (307 Connectors)
A. Periodic communication meetings and real time stop and fix meetings are held as necessary. We have not made a unilateral commitment to meet daily as have many JIT shops within the company (i.e. Kansas City, etc.). As a part of the manufacturing excellence initiative, we will be reviewing this topic.

FONTENELLE FOREST AND NEALE WOODS

Take A Hike!
EQU AL ACCESS BOARDWALK

Leave the world far behind as you explore the heavens at Neale Woods Astronomy Observatory. Then come back to Earth amid sun-dappled leaves and peaceful animals to experience Fontenelle Forest's new Equal Access Trail or any of the 25 miles of trails on our 1600 acres of forest, prairie and marshland. Escape the whirlwind of city life and discover the boundless wonders of nature through educational programs and activities for every age. Whether you've got your head in the clouds or your feet on the ground, Neale Woods and Fontenelle Forest have more ways for you to enjoy nature's beauty than ever before.

Take A Hike & Catch A Star Today!

M E M B E R S H I P B E N E F I T S

- Admission to both centers
- 10% discounts off purchases in our nature center stores
- Discounts on classes, camps, trips and other events
- Our newsletter of activities and events sent to you

M E M B E R S H I P S

Date ___________________________ New ☐ Renewal ☐
Name ___________________________
Address ___________________________
City ___________________________ State __________ Zip __________
Phone ___________________________ MasterCard/Visa# ______ Exp. ______

MAKE CHECK TO: Fontenelle Forest Association
Seller's Name: ___________________________

O N E - Y E A R M E M B E R S H I P
CATEGORIES:
Your membership includes the benefits listed plus an extra pass for your visiting friends and family.
AMOUNT ENCLOSED $ ______

STUDENT (under 21) $15 + .98 tax = $15.98
SENIOR ADULT $15 + .98 tax = $15.98
INDIVIDUAL $20 + $1.30 tax = $21.30
SENIOR FAMILY $25 + $1.63 tax = $26.63
FAMILY $30 + $1.95 tax = $31.95
SUPPORTING $50 + $1.95 tax = $51.95
SUSTAINING $100 + $1.95 tax = $101.95
FIRE PREVENTION
A Guide To Worksite Fire Safety

Fire can be one of the most devastating of all industrial emergencies. Each year, accidental fires in the workplace cost thousands of people their livelihoods—and, for thousands more—their lives. Perhaps the saddest fact of all is that most of these fires could have been prevented. By recognizing fire hazards and learning how to correct them, you can help prevent fires and save lives.

Preventing Fire Hazards
You can help prevent fires at your worksite, by following these guidelines:

- Keep equipment and machinery clean and in good operating condition.
- Make sure that all electrical equipment is protected.
- Never overload circuits.
- Store flammable/combustible materials in appropriate containers away from heat sources.
- Keep work and refuse areas clean and free of debris.
- Dispose of flammables according to established safety guidelines.

- Never leave open flames unattended.
- Use caution when operating welding and other spark-producing equipment.
- Clean (if appropriate) or report all spills.
- Report suspicious persons to security or plant manager.
- Keep fire exits/escape routes clear and well-marked.
- Know where alarm boxes are located.

A SPECIAL NOTE...

TYPES OF FIRE EXTINGUISHERS AT THE WORKS

Class A - Chrome extinguisher filled with water - used on wood, cloth, paper, rubber and some plastics.

Class BC - Red unit used for flammable liquids, oils, greases, tars, flammable gases, plastics and electrical equipment.

Employees who belong to the incipient fire crews are trained every year how to use the fire extinguishers properly.

Change the battery in your smoke alarm.

BE BULLISH ON SAFETY... PLAY LOTTO BULL!
OCTOBER IS ANOTHER QUALITY MONTH AT THE AT&T OMAHA WORKS

OCTOBER 1
- 9:00 a.m. to Noon in the auditorium
- a satellite broadcast of the National Quality Forum
- area representatives from the American Society for Quality Control will be invited to join us
- tech-pros and others are invited to stop by for all or parts of the forum as time permits

OCTOBER 7
- start of the Omaha Works United Way/CHAD campaign
- a time for some "quality" giving

OCTOBER 14
- a visit by Greg Hughes and Jack Bucter, the newly named president of Network Cable Systems, is tentatively scheduled

OCTOBER 15
- 9:00 a.m. in the auditorium (cross-section of employees)
- Pete Pence, assistant vice-president for Bellcore, returns with another quality message

OCTOBER 24
- 9:00 a.m. in the auditorium (cross-section of employees)
- Lynn DeLean, AT&T Business Communication Services planning manager, will speak on Quality: Is it your differentiator?

OCTOBER 28 & 29
- the AT&T Quality Conference will be held in New Jersey
- a satellite broadcast of the conference will be presented both days from 7:00 to 11:00 a.m. in the auditorium
- tech-pros and others are again invited as time permits
- Greg Hughes is scheduled to speak at the conference on the 28th
- the Chairman's Quality Award will also be presented
- look for posted flyers with the agenda and schedule

OCTOBER ??
- no cheerleaders or banjo players this year, but
- a "Quality" calendar for all employees, featuring the artwork of Omaha Works employees and their families
Committee to Elect
New Officers, Directors
A nominating committee has been appointed in accordance with the constitution and by-laws of the Weoma Club to elect officers and directors for the terms beginning January 1, 1992.

Employees are invited to submit names of fellow employees for the offices listed below. Contact any of the committee members or the Weoma Club office, x3617, by Friday, October 6, 1991 to submit your recommendation(s).

Vice President (one year term)
Assistant Treasurer (one year term)
(2) Two Directors (three year term)

Members of the nominating committee are shown below.

Dennis Karloff (Chairman) Hugh Wells Marie Pope Gerry Kucinsky
Charles Fischer Dee Kelly Bob Belik Evie Winters (Alternate)

Weoma Racquetball Play to Begin September 30
Four divisions will make up the 1991-92 Weoma Club racquetball season with many new players signing up, according to Bill Fleming, league president. League play begins September 30 at Sports Courts.

Division 2 will play on Monday's and Divisions 3 and 4 on Thursday's. Play for Division 1 will continue on Wednesday's.

The vice-president is Phil True and George Bliss will serve as secretary-treasurer. Division coordinators are:
DIVISION 1: George Bliss
DIVISION 2: George Koziol
DIVISION 3: Bill Fleming
DIVISION 4: Bill Fleming

Beginning With This Issue the Monthly Safety FACT SHEETS Can be Found in the Weoma Club News

LOTTO BULL CONTEST

Dan Dehning of Dept. 551-7 will let his wife shop at the Westroads Shopping Center with the $100.00 he won in the LOTTO BULL SAFETY AWARENESS contest. His answer to the question "What is the most common cause of hand injury?" was: faulty machinery.

Dan was not eligible for the bonus question because he stated that his department had no safety meeting for the month of August. Therefore, next week's question will be worth $100.00 and the bonus question will be worth $100.00. Be sure to read the September FACT SHEET!

WIN WITH SAFETY!

Fatigue and driving don't mix. Experts generally agree that fatigue is a factor in nearly half of all vehicle accidents. In general, human motor skills begin to get worse after six hours of being awake. Twice as many accidents occur in the second half of trips than in the first half (regardless of trip length).

Motorists need to be aware that not only lack of sleep causes driver fatigue, but other factors such as alcohol and drug abuse, physical and emotional health and poor diet. You don't have to be driving a long haul cross-country for driver fatigue to affect you. M.C. Alba. Fatigue can take its toll on the motorist taking his family on vacation by automobile, a businesswoman driving across town or an employee driving to work after an argument with a spouse.

Stay alert and safe while you drive -
* Get proper rest before and after your trip.
* Use rest stops to take short exercise breaks.
* Keep good eating habits while on the road.
* Be a safe and courteous driver.
* Make sure to fasten your seat belts.
OMAHA WORKS DERBY

YOU ARE INVITED TO ATTEND THE OMAHA WORKS DERBY

MEETINGS ARE SCHEDULED OCTOBER 7-17 IN THE AUDITORIUM

Prizes will be given to the WINNING TICKET HOLDERS

The Race is on for the 1991 UNITED WAY/CHAD DRIVE

(MORE INFORMATION IS COMING ON THE TV MONITORS OUTLINING THE 1991 DRIVE)

Little brother, your blood is sick.
Don't cry, it'll be O.K. I'll put my turtle on your hospital bed to keep you safe.
You helped my brother when you gave to United Way CHAD. And that was good.
'Cause now I have my little brother back.
And I get my turtle back, too.

United Way CHAD

It brings out the best in all of us.

The Omaha Works Goal -
8% INCREASE OVER 1990 PER CAPITA CONTRIBUTION

Matthew and Andrew Snowdon of Douglas County. Helped by the Leukemia Society and You.
Classified Ads

Advertisements must be submitted to the Neoma Club office absolutely no later than 7 a.m. on Wednesdays for the following week's issue.

Free
Need a good home for female Spaniel mix puppy, 16 weeks old, has most of her shots. 895-3140.

For Sale
Sports Equipment
WINCHESTER RIFLE: 30-30, Model 94, like new, with box, $200, MONITOR SINGLE SHOT: 12 ga, very good shape, $60. 592-0542 days.

Recreational
WATER SKIS: 50-100 lbs size, knee board, 4 rung hook over the side ladder. 331-7063.

Home Furnishings
TELEVISION: 25" color, Sears console, COUCH: 96" Danish Modern, 4 cushion, red/black/white plaid, TABLE & CHAIRS (6): white with gold specks formica kitchen table with (6) cream colored chairs, vinyl: 331-7063.

WATER BED: queen size, includes (6) underdrawers, mattress, heater, headboard, liner, padded side rails. 333-2030 9 a.m. to 2 p.m.

DINING ROOM TABLE: table only, round oak table on pedestal, one insert to make table oval and larger. 493-3402.

Garage Sales
Come browse at this garage sale: Sept. 27 & 28, 9 a.m. - 5 p.m., 512 E. 4th, Papillion, NE, misc. items, twin bed, (3) 20" bikes (2 boys, 1 girls).

Tires
TIRES: (2) H78-15, mounted on GM wheels, excellent condition, $15. 493-4394.

Parts & Accessories
OUTBOARD CHRYSLER MOTOR: 7.5 hp. 545-9039.

Vehicles
1981 TOYOTA CELICA GT: Lift-back, 5 speed, sunroof, 2R engine, call weekends or after 5 p.m. 496-9585 excellent condition.

1976 BUICK ELECTRA: 2 door, 455 engine, $500, 1984 BUICK LAC SABRE: 2 door, limited, V8, excellent condition, near new tires. 334-0872.

1983 YAMAHA VIRAGO: less than 3,000 miles, excellent condition. 625-2154 Yutan, NE.

1973 CHEVY 4X4: with topper and snowplow, new paint. 331-5691.

1974 CHEVY 3/4 TON PICKUP: with shell, no rust, 72,000 miles, 4 speed, great truck, $1600. 734-2117.

1939 JACQUAR: SS-100 "Duke", front engine, rear drive, 1952 "DUTCHESS" VW powered. 1-443-5308 Colon, NE.

1977 BUICK LANDAU: loaded with all the toys, 55,000 original miles, for more info call after 4 p.m. 333-3568.

1982 ESCORT GL STATION WAGON: well cared for, 4 speed, cruise, air, AM/FM radio, clean, dependable transportation, $1200. 733-1643.

1974 DODGE CHALLENGER: 33,200 miles, excellent condition, $3200 offer or trade. 895-5222.

1984 FORD LTD: 61,000 miles, one owner, VG Fuel injection, $1800. 333-1883.

Miscellaneous
BARBIE DOLL HOUSE: with an elevator, originally $40, will sell for $10, very good condition. 330-4647.

TEENAGE CLOTHING: boys jeans & pants, 28-29W, 30-32L shirts & sweatshirts med to large, girls junior sizes 7-8, jeans, slacks, tops med to large, good variety, popular styles, very reasonable, SPRING/MATTRESS: Sealy Posturepedic, full size set, TYPEWRITER: Smith-Corona, semi-automatic, all items in excellent to good condition, Millard Summerwood area. 896-8656 after 3 p.m.

DOG KENNEL: medium size, for travel, $45, like new, used 1 week, cost $60. 592-2051.

CHILD'S SNOWSUIT: blue and white, in good condition, size 24 mos., $8, also BABY BED: bumper pad, blue & white in very good condition, $10. 1-721-6632 in Fremont or can bring to work.

TICKETS: Two tickets to Hawaii, round trip 12/19/91 thru 12/26/91, $350. 895-4130.

EMPLOYEE RECOGNITION DAY
HELP NEEDED

VOLUNTEERS ARE NEEDED TO BE ON THE COMMITTEE PLANNING THE 2ND ANNUAL EMPLOYEE RECOGNITION DAY. IF YOU WOULD LIKE TO HELP PLAN THIS YEAR'S EVENT PLEASE CALL SHARON BROWN, X3238
The Pioneer Porch

HARRY HUSKER

Wind Sock

NEW!

Ideal for Patios, Porches, Boats... Anywhere the Wind Blows!

20" WIND SOCKS - $4.50
40" WIND SOCKS - $8.50
(2) HARRY HUSKER 40" - $10.50

ALSO-----
40" IOWA CYCLONE WIND SOCKS
$8.50

NEBRASKA SWEAT SHIRTS

MISCELLANEOUS NEBRASKA SWEAT SHIRTS
WHITE, RED & A FEW BLACK
SIZES: S, M, L & XLT

$12. -to- $17.

GOOD NEWS from PLEASURE PAC

ANNOUNCING OUR 10TH ANNIVERSARY!

PLEASURE PAC 1991-92... VALID September 1, 1991 thru September 1, 1992

They're Here! An entertainment coupon book that saves you up to 50% on dining, movies, theatres, sports & hotels.

— NOW ONLY $23

STORE HOURS

MONDAY
7:30 - 8:30 a.m.
10:30 a.m. - 12:30 p.m.
3:00 - 4:00 p.m.

WEDNESDAY
7:30 - 8:30 a.m.
10:30 a.m. - 12:30 p.m.
3:00 - 4:00 p.m.

THURSDAY
10:30 a.m. - 12:30 p.m.
7:00 - 8:30 p.m.

FRIDAY
3:30 - 5:00 a.m.
7:30 - 8:30 a.m.
10:30 a.m. - 12:30 p.m.
3:00 - 4:00 p.m.